





### **AERONET GROUP**

aviation & shipping services

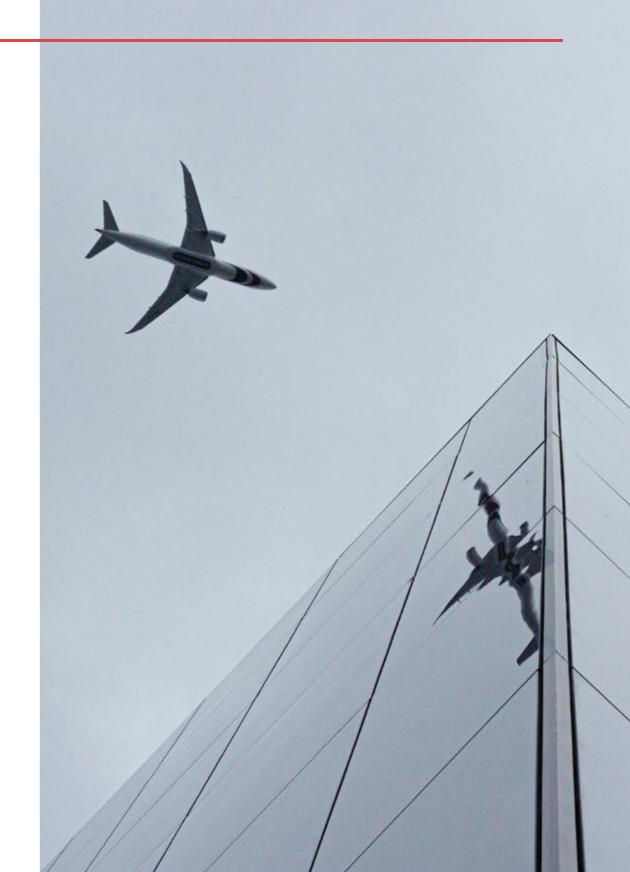
# COMPANY PROFILE

# **ABOUT US**

We take pride in providing the high quality services our clients expect from us in all destinations around the world. While we are proficient in offering worldwide transport solutions, we also strive to be committed advisors to our customers at all times in any case.

Aeronet group was established in 2020. Founded by a team of people with years of experience working in aviation, marine industry and forwarding.

A dynamic organization, dedicated to special cargo logistics and forwarding. Marine logistic services, door to deck solutions worldwide, pharmaceutical-healthcare logistics, perishables and project cargo are the areas of our expertise.



# WHY AERONET GROUP

#### **The Aeronet Group spesialists**

Aeronet is staffed by Specialists with many years of experience in Forwarding and Supply chain operation. We strive for the ultimate customer satisfaction and support at all steps of the process. We make sure that all shipments arrive safely on schedule.

- We can offer complete and tailor made solutions to any shipping requirement anywhere in the world
- We supply service of high quality
- We are innovative and thinking out of the box
- We are flexible
- We work proactively
- We are competent

We keep our promises. We are your partners!



## **EXPERTISE**



## The shipping industry has always been a key industry and source of pride for Greeks.

Greek ship-owners are Possessing and operating almost the 20% of worldwide tonnage capacity. Challenges in this sector are growing and our expert marine logistics department aim, is to succeed the maximum efficiency of vessels operation in coordination with technical departments of our clients.

We are your partner in order to ensure that spare parts will be available in the right quantities, to the right place and at the right time.

We are providing global door to port or deck solutions and vice versa.

We can pick-up your order or it can be delivered from your supplier directly in our partners warehouses' global network. Our operations' team arranges to consolidate in any of our key-hub stations or ships out directly to the desired destination.

#### We are offering in particular:

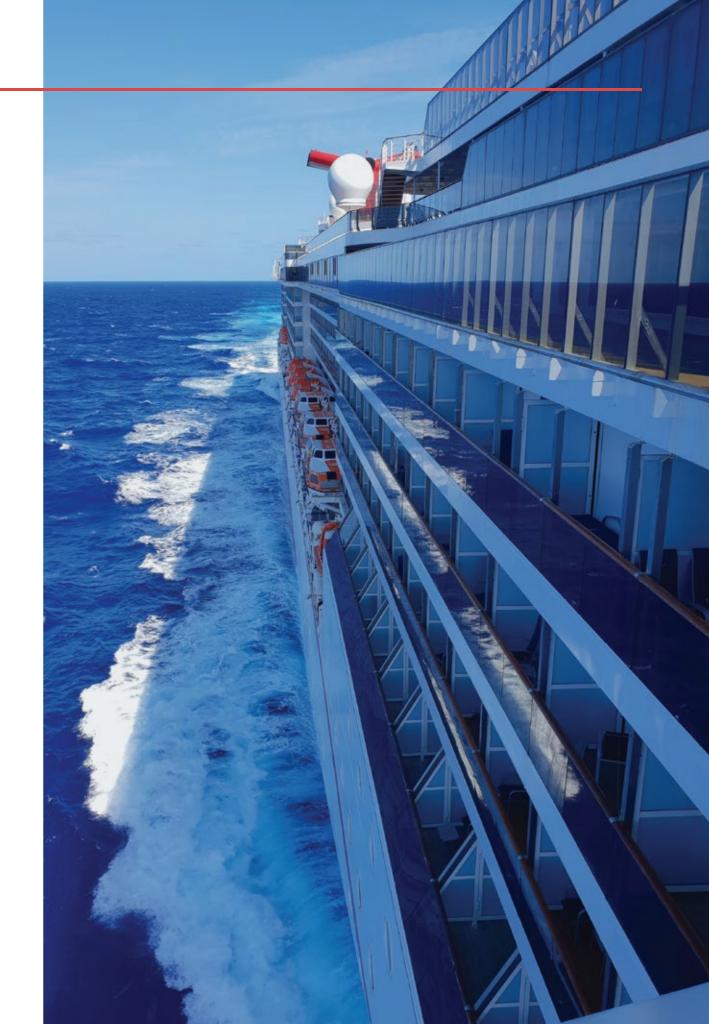
- Shipping at any required mode:
   air / land / sea / courier / hand carry
- Storage / Handling / Consolidation
- On board delivery worldwide
- Hubs at key strategic locations worldwide
- Management of long-term storage for shipping companies in strategic locations
- Transportation of heavy weight and oversize (anchors, cylinder lines)
- Online customer portal daily / hourly updates
- Dangerous goods management for all modes of transportation



### **Cruise Industry**

Piraeus port is the main Cruise home port in East Mediterranean for many Cruise lines. The increasing demand in the industry has created a challenging environment for the Cruise logistics. Our team of experts, with many years of experience in this sector is able to provide a wide portfolio of services.

Besides the delivery, storing and forwarding of ship supplies, we are working close with Greek companies who have undertake refurbishing, maintenance and repair projects on certain Cruise vessels. We are ensuring the on time delivery in any place of the world of any equipment needed for the project completion.





### **Pharmaceuticals** · Healthcare

At Aeronet, knowing the demanding conditions required in the field of pharmaceutical transport, we have developed a network that allows us to integrate and safely manage them from the warehouse or the factory to the final recipient.

We offer logistics solutions for pharmaceuticals and pharma samples, pharmaceutical supplies, special pharmaceutical products, food additives, food supplements, pharma instruments and devices, surgical equipment and testing labs.

As a freight forwarder specialized in pharmaceuticals we maintain full service of warehousing and transportation by air, sea and road. We provide bespoke solutions and complex full service door to door and express transports. In cooperation with our worldwide network of certified collaborators, we can offer solutions, anywhere in the world, directly, reliably and responsibly!





The transportation of delicate and fresh products - all over the world - like fruits, dairy, and chilled food, has been a significant part of our business for over 15 years. Having experience, we know that transporting fresh and fragile products is an area that needs special attention and care.

Our specialists have extensive knowledge in the handling of fresh, chilled or conditioned perishables by sea, air or road.

We are your one-stop provider of reliable logistics services for perishable products. We can advise and provide of the appropriate equipment needed in order to ensure the safe and on time transportation of your delicate products.



## **SERVICES**





We offer to our customers reliable air freight services for all high priority shipments according to their specific personal needs.

Our company handles both import and export cargo world-wide, offering door to door and door to airport services. We understand that every shipper's needs are as different as their products.

Keeping this in mind, we can provide a tailor made service and pricing structure in order to satisfy these requirements.

Transportation of heavy loads and hazardous goods, as well as specialized solutions for pharmaceuticals, cruise logistics, perishables, marine solutions, and project cargo are the base of our product portfolio.

Shipments can be continuously traced by using the AWB number or reference code provided by us.

Arrangement of full or part charter load and provision of special equipment for temperature controlled sensitive shipments, are some of our main specialties.





# Full Container Loads (FCL) · Less-Than Container Loads (LCL / Groupage)

In cooperation with the largest shipping companies worldwide and through a global network of correspondents, we undertake full container (FCL) shipments as well as groupage cargo in any port of the world. By studying your needs, we offer complete solutions to LCL (Groupage) and Full Containers (FCL).

Moreover we can provide special equipment solutions for special cargo as follows:

- Special equipment for perishable and pharmaceutical loads (Reefer containers)
- Special equipment for oversized
- On Deck solutions for project cargo





#### **For All Your Complicated Needs**

We are organizing land transport over the entire European road network. We organize FTL/LTL dedicated services and special transport depending on the type of goods. We also ensure that all goods smoothly reach destination points.

Through selected and certified partners we can undertake the safe and on time transportation of your goods.

#### We can offer:

- Coverage of all destinations in Europe, Balkans, Scandinavian countries and Turkey
- Door-to-door delivery
- Complete monitoring and updating throughout the shipping and delivery of your products to the final destination
- Transport of hazardous loads (ADR)
- Transport of pharmaceuticals on certified temperature controlled trucks
- Transport of perishable products by refrigerated trucks
- Express transportation of ship spares
- Customs Clearance
- We can suggest you the most suitable transport solutions depending on your needs or the most suitable lead times



# Crosstrade Worldwide service

Our Worldwide Network is the guarantee for efficient and secure transport for transcontinental transactions.

Consider us as your partner in achieving your goals, aiming to cover your needs in all areas of trade, covering Ship Spares, Electronics or any other commodity needs our attention.

Crosstrade requires personal contact and a deep knowledge. We are proud to say that we can be there to support your every step to the final target.

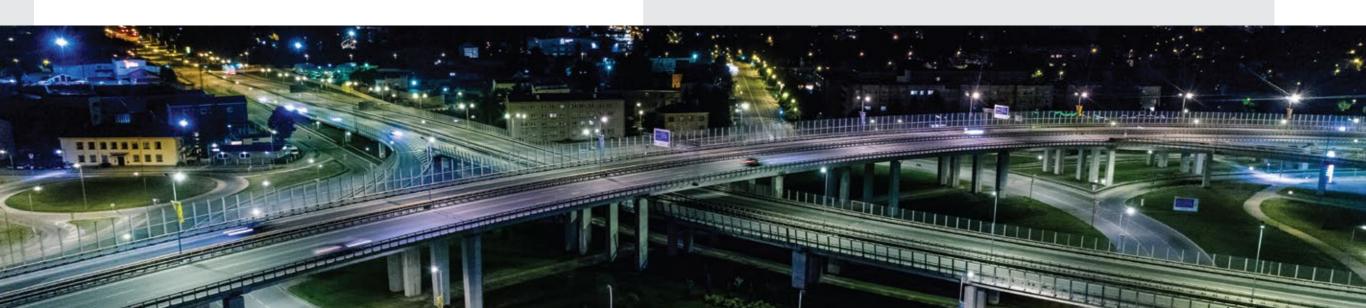


# **AERONET Group offers a dedicated Hand Carry Service**

"Hand Carry" means that AERONET GROUP staff will personally travel with customer's goods, as baggage and hand-carry them to required destination.

By doing so, we can guarantee a safe and prompt arrival of customer's shipment at the place and time of choice.

Our Hand Carry Team can deliver a simple, yet efficient service to a wide range of customers and for a wide range of products.



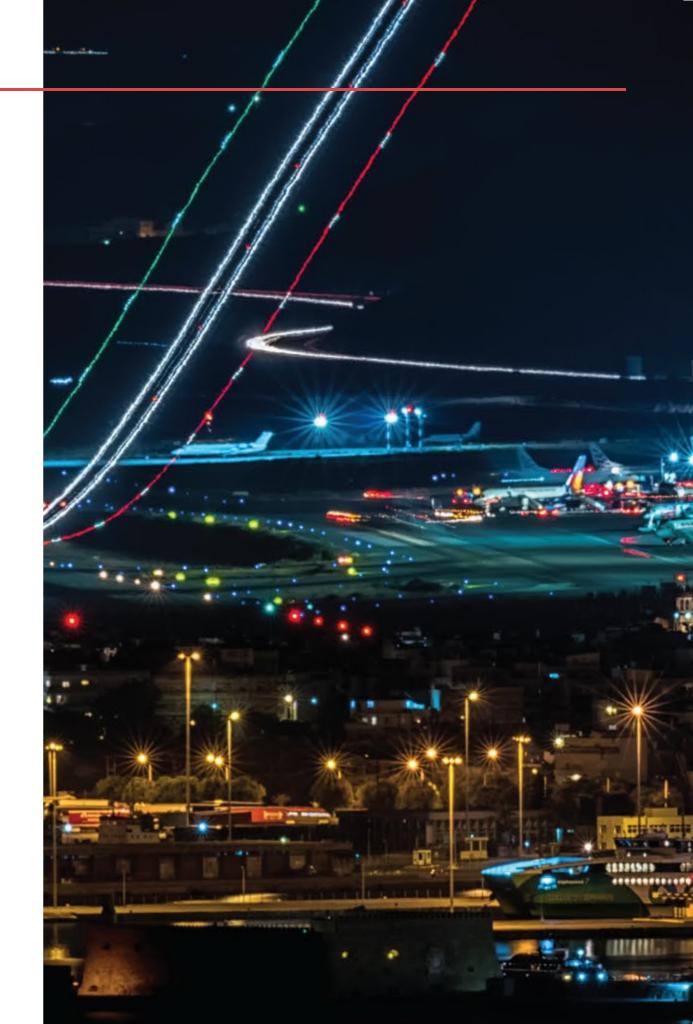


### We take care of everything you need in your business transactions.

Aeronet Group, while providing complete transportation services, also undertakes customs clearance and any customs formality is necessary.

Our selective experienced partners can assure the on time and proper customs clearance of your shipments. Whichever mode of transport you may choose, we can handle customs clearance at any airport, port or anywhere in or outside Greece.

Our customs clearance experts can advise you on complying with customs regulations and working with the proper declared value, tariffs and duties. Let us help you set up a well-thought-out customs strategy, and get your goods to the market without costly delays.



## ADDITIONAL SERVICES



### Fiscal representation

This service may be of interest in companies based outside Greece, buying merchandise from a third country (non-EU) and selling / shipping it directly into Greece as first EU country of entry to receive customs clearance on arrival under their own VAT No. Such companies can obtain through a "fiscal representative" a Greek VAT registration to serve for their imports into the country that whilst remaining accountable for payment of duty and VAT to the Greek authorities. Obtain a significant liquidity advantage by giving us the opportunity to provide this service via our authorized tax office partners.

Our partners will provide you with tailored VAT solutions for our business demands and obtain deferred payment options for VAT. You will receive the same VAT rights as EU companies. Via our partners we will take care of VAT payments at the proper moments. Our additional services are including storage, after import, export, reversed logistics and trades between companies in different EU states.





### **Cargo Insurance**

We offer cargo insurance for complete range of ocean, air freight, road, and multi-modal transport in the Greek, European and Overseas markets, including global cross trade freight, for all types of unitized, loose and bulk cargo, on a door-to-door philosophy, through qualified experience and expertise. Our Customers can benefit from first class underwriters and cost effective cargo insurance premiums on all types, categories and natures of cargo, whether general or special.

Take care and be safe.



### **4th Party Logistics**

Optimize your entire supply chain via our experts team.

#### **Key advantages of 4PL:**

- Highly optimised operations all the way down the supply chain
- Single point of contact for all parties involved
- No logistics effort or input required by you
- May run own fleet of trucks or warehouses,
   streamlining operations further
- Neutral; can and will manage any 3PLs
   that you are already using





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We keep our promises. We are your partners!

Thank you for reading.

